	Case 2:11-cv-05561-ODW -MRW Docume	nt 1 Filed 07/06/11 Page 1 of 47 Page ID #:2
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12	CENTRAL DIST	RICT OF CALIFORNIA
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14 15	FEDERAL DEPOSIT INSURANCE CORPORATION, AS RECEIVER FOR INDYMAC BANK, F.S.B.,	C4e1v1:-5561 DOW (MRNX)
16	Plaintiff,	COMPLAINT FOR NEGLIGENCE
17	·	JURY TRIAL DEMANDED
18	V.	
19	MICHAEL PERRY,	
20	Defendant.	
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	402236 COMPLAINT	T FOR NEGI IGENCE

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Plaintiff Federal Deposit Insurance Corporation, as Receiver for IndyMac Bank, F.S.B. ("FDIC-R" or "plaintiff"), alleges as follows:

JURISDICTION AND VENUE

- 1. This is an action arising under the laws of the United States of America, specifically including 12 U.S.C. § 1821(d)(2), (k) and (l) and 12 U.S.C. § 1819(a) and (b)(2)(A). This court has jurisdiction over this action pursuant to 28 U.S.C. §§ 1331 and 1345 and 12 U.S.C. § 1819(b)(2)(A).
- 2. The United States District Court for the Central District of California ("Central District") is the proper venue for this action pursuant to 28 U.S.C. § 1391(b). The claims asserted herein arose within the Central District.

PRELIMINARY STATEMENT

Between at least April and October 2007, defendant Michael Perry 3. ("Perry"), chief executive officer ("CEO") of IndyMac Bank, F.S.B. ("Bank" or "IndyMac"), negligently permitted, and presided over, and failed to suspend, limit or stop, the production of a pool of more than \$10 billion in risky, residential loans intended for sale into a secondary market that at the time was admitted by Perry to be increasingly unstable, unpredictable, and illiquid due to increasing concerns about the credit quality of loans (including IndyMac's loans). Perversely, instead of enforcing credit standards, Perry chose to roll the dice in an aggressive gamble to increase market share while sacrificing credit standards, even though a reasonable banker of a depository institution would have suspended, limited, or stopped the production of these risky loans during this time of known, unprecedented, and escalating risks. Unable to sell these loans as intended into an illiquid secondary market, Perry lost his gamble and IndyMac was forced by the fourth quarter of 2007 to transfer the loans into IndyMac's investment portfolio where the loans ultimately generated substantial Bank losses in excess of \$600 At the time of this transfer in the fourth quarter of 2007, IndyMac itself projected that lifetime losses for these loans would exceed at least \$600 million.

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- 4. A large portion of this loss involved high-risk "piggyback loans" (combined first and second mortgages reflecting 90% to 100% of the value of the property purchased). With regard to such loans involving an 80% first mortgage and a piggyback 20% second mortgage (i.e., no down payment), Perry admitted in a September 6, 2007 e-mail: "we were idiots, absolute idiots to allow ourselves to do 80/20 piggybacks at the tail end of a long run in housing"
- 5. In January 2008, after the transfer of the \$10 billion pool of loans in the fourth quarter of 2007, Perry admitted: "Clearly, our risk officers are not to blame for the situation IMB finds itself in This time the losses are 100% operating management's fault (from me on down) . . . there is no substitute for experience, good common sense and business judgment, and timeless credit underwriting principles" Later in April 2008, Perry acknowledged responsibility for the Bank's debacle: "look, we've had lousy performance, and the buck stops with the CEO. . . . I'm a big believer in being held to account."

THE PARTIES

- 6. Pursuant to 12 U.S.C. § 1821(d)(2), the Federal Deposit Insurance Corporation, as receiver for IndyMac Bank, F.S.B., ("FDIC-R" or "plaintiff") is the successor to all claims originally held by IndyMac, and of any stockholder, member, accountholder, depositor, officer, or director of such institution with respect to the institution and the assets of the institution. FDIC-R brings this action solely in its capacity as such receiver. Plaintiff FDIC-R is authorized to sue pursuant to 12 U.S.C. § 1821(d)(2)(k) and (l) and 12 U.S.C. § 1819(a) and (b)(2)(A). In accordance with 12 U.S.C. § 1821(d)(2), FDIC-R is a real party in interest to this action and is entitled to recover those damages alleged in this complaint.
- 7. At all times relevant hereto, defendant Perry was, and is, a resident of the State of California and of the Central District. Perry was CEO and a director (chair of the board) of IndyMac. Perry assumed responsibility for the day-to-day operations of IndyMac's predecessor in 1993 and continued holding that responsibility within IndyMac

as its organizational structure changed until July 11, 2008, when the Bank was closed. As CEO, Perry was the primary decision-maker at the Bank. Plaintiff sues Perry herein solely in his capacity as an officer of IndyMac.

8. Perry's responsibilities included, without limitation, being aware of developments and activity within the mortgage and housing industries and how such developments and activity might impact IndyMac's business. Perry was responsible for working with other officers of the Bank to develop a strategic plan for the Bank and execute upon that strategic plan. On a day-to-day basis, Perry was responsible for oversight of both the profit centers and the managers who led those profit centers, as well as the Bank's risk management and administrative functions. In his position as CEO of the Bank, Perry possessed the power to control, modify, suspend or cease the production of loans.

THE FACTS

I.

Background Of IndyMac Bank, F.S.B.

9. Non-party IndyMac Bancorp, Inc. ("Bancorp"), presently in bankruptcy, was the publicly traded holding company for IndyMac. The precursor to Bancorp and IndyMac was IndyMac Mortgage Holding, Inc. (ultimately assuming the name IndyMac Bancorp, Inc.), founded as a passive mortgage real estate investment trust ("REIT"). In 1993, Bancorp transitioned its business model to become an active, operating mortgage lender. Bancorp terminated its REIT status effective January 1, 2000. On July 1, 2000, Bancorp acquired SGV Bancorp, Inc., which was then the parent of First Federal Savings and Loan Association of San Gabriel Valley, a federal savings association. Bancorp then contributed all of its assets and operations to this bank and renamed the bank IndyMac Bank, F.S.B. Bancorp wholly owned IndyMac Intermediate Holdings, Inc., which in turn was a shell holding company that wholly owned IndyMac.

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in total assets. The Bank originated residential loans for sale, securitization and investment. Residential mortgage lending and mortgage bank activity were its primary businesses.

11. The Bank ultimately was ranked as the seventh largest savings and loan

On or about July 1, 2000, IndyMac commenced operations with \$5.1 billion

- 11. The Bank ultimately was ranked as the seventh largest savings and loan association, second largest independent mortgage lender and eighth largest mortgage servicer in the United States as of December 2007. From June 2005 to March 2008, IndyMac reportedly grew from approximately \$18.3 billion to \$33.7 billion in assets.
- 12. Between 2000 and 2006, annual loan production increased from approximately \$10 billion to almost \$92 billion, of which \$79 billion were sold in the secondary market. Production decreased to approximately \$78 billion in 2007 and \$10 billion through March 31, 2008.
- 13. Both the Office of Thrift Supervision ("OTS") and the Federal Deposit Insurance Corporation ("FDIC"), in a back-up capacity, regulated IndyMac. On July 11, 2008, the OTS closed IndyMac. On July 11, 2008, the OTS appointed the FDIC as receiver of the Bank. Bancorp filed a Chapter 7 bankruptcy petition on July 31, 2008 (*In re IndyMac Bancorp, Inc.*, United States Bankruptcy Court, Central District of California, Los Angeles Division, Case No. 2:08-bk-21752-BB).

II.

IndyMac's Business Model

14. IndyMac referred to its structure as a hybrid thrift/mortgage banking business model, comprised of mortgage banking and thrift segments. As a thrift, IndyMac invested in single-family residential mortgage assets, primarily whole loans (individual loans that are not packaged as part of a securities offering) and mortgage backed securities, which were Held for Investment ("HFI"). Revenues from the thrift operation consisted primarily of spread income, representing the difference between the interest earned on the loans and the Bank's cost of funds.

- 15. As a mortgage bank, IndyMac (a) generated residential loans for sale into a secondary loan market and (b) serviced residential loans. Revenues from mortgage banking consisted primarily of gains on the sale of loans, interest income earned while loans were Held for Sale ("HFS"), and servicing fee income. IndyMac generated loans for sale into the secondary market, including the subject \$10 billion pool of loans, via the following channels:
- (a) <u>Consumer Direct Division</u>: This division marketed mortgage products directly to existing and new consumers nationwide through direct mail, Internet, lead aggregators, outbound telesales, online advertising, and referral programs, as well as through IndyMac's retail bank branches.
- (b) Mortgage Professionals Group: This division historically was the Bank's largest production division and was responsible for 86% and 62% of total production during 2006 and 2007, respectively. This group originated or purchased mortgage loans through relationships with mortgage brokers, mortgage bankers, and financial institutions. The Mortgage Professionals Group consisted of the following:
- (i) Wholesale The wholesale operation involved mortgage brokers generating loans which IndyMac would underwrite and fund. The Bank would then sell the loans into the secondary market, either as whole loans or as part of a securitized package of loans.
- (ii) <u>Correspondent</u> The correspondent operation involved entities (correspondents) such as mortgage banks and other financial institutions. The correspondent would process, underwrite and fund a loan with its own funds; it would then sell the loan to IndyMac which in turn would resell the loan into the secondary market, either as a whole loan or as part of a securitized package of loans.
- (iii) <u>Conduit</u> In the conduit operation, IndyMac purchased loans in bulk from other institutions and resold them into the secondary market. The Bank relied upon sellers' underwriting of these loans.

16. Alternative A ("Alt-A") residential loans was the principal product IndyMac generated or purchased for sale into the secondary market, along with a smaller volume of subprime loans. These loans included substantial numbers of high-risk "stated-income" and "no documentation" loans. An Alt-A loan or mortgage is a type of mortgage that carries greater credit risk than A-paper (namely, prime loans). Alt-A mortgages are characterized by borrowers with less than full documentation, lower credit scores, and higher loan-to-value ("LTV") ratios.

III.

Summary Of Plaintiff's Claim

- 17. Between at least April and October 2007, defendant Perry failed and neglected to comply with the foregoing duties of a CEO and negligently permitted, and presided over, the Bank's generation of residential loans (either by origination or purchase) for resale into a secondary market. He did so at a time when he knew the secondary market was uncertain and volatile as to interest in the purchase of such loans. Moreover, these loans had one or more elements of substantial risk, which especially required careful treatment. Because the Bank could not profitably sell these loans in the secondary market, the Bank transferred 64,699 of the loans totaling \$10.9 billion from HFS to HFI in the fourth quarter of 2007 ("transferred loans") and recorded \$581 million of mark-to-market losses on the transferred loans at that time. Subsequently, many of these loans were liquidated; with the loans generated from and after April 1, 2007 causing in excess of \$600 million of liquidated losses.
- 18. The FDIC-R is informed and believes, and thereon alleges, that additional residential loans were generated up to 2008, beyond the \$10 billion pool of loans referred to above, which the Bank originally intended to sell, but, because of the uncertain and volatile secondary market, the Bank was forced to hold for investment rather than selling the loans. The FDIC-R is informed and believes, and thereon alleges, that such additional loans caused further losses to the Bank in an amount as yet undetermined.

IndyMac's Loans Possessed Layers Of Substantial Risk

IV.

- 19. Most of the loans at issue were Alt-A loans with a smaller number of subprime loans. Of the transferred loans, \$3.654 billion were Alt-A and \$569 million were subprime. The Bank's loans generated or purchased up to 2008 featured one or more of the following elements of substantial risk, and Perry was fully aware of them and obligated to exercise reasonable care in addressing them, individually and collectively:
- (a) One risk associated with the transferred loans was the lack of documentation of income and assets. 76% of the \$10.9 billion in loans transferred in late 2007 to HFI were less than fully documented loans. 66% of the loans were low document loans (e.g., income stated but not verified) and 10% were no document loans (borrower's income and assets were neither stated nor verified).
- (b) The Bank did not underwrite loans purchased from other generators and had to rely upon what the other generator did or did not do as to underwriting; this involved loans IndyMac purchased through its conduit and correspondent channels. Approximately 38% of the loan amounts were generated through the conduit channel and 15% through the correspondent channel.
- (c) Loans which the Bank generated through its conduit operation were particularly risky. In a Report of Examination, dated January 8, 2007, which Perry received and reviewed, the OTS found that during 2006, the Conduit Division had experienced tremendous growth, accounting for 32.8% of the Bank's loan production. However, the examiners also found that the requisite controls for loan production did not keep pace with growth, as evidenced in two consecutive "needs improvement" internal audits. The OTS found "significant internal control weaknesses within the Conduit Division. These Weaknesses were well documented in the [Bank's] 2006 and 2007 internal audit reports. We have requested that the Board and management ensure that the Conduit Division address and correct these weaknesses." The Report went on to state:

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"[R]equisite controls for loan production did not keep pace with growth, as evidenced by two consecutive "needs improvement internal audits. The Divisions lack of effective internal controls is well documented in the related 2006 and 2007 internal audits, with many repeat criticisms noted. Specifically the Conduit Division failed to: (1) adequately monitor sellers and related exposure; (2) obtain trading approvals according to Bank policy; (3) ensure seller agreements were reviewed by legal staff and properly executed; (4) document compensating factors supporting the purchase of loans not meeting IndyMac guidelines; (5) perform minimum due diligence on all loan pools purchased; and (6) resolve collateral deficiencies identified on a pre-funding basis in a timely manner."

Despite previous knowledge of these derelictions, Perry failed to correct them. Moreover, it is significant that the Bank possessed no effective means of testing the quality of the underwriting purportedly undertaken by the sellers of the loans the Bank purchased in the conduit operation. The Bank's "test" of such underwriting involved selecting one or more loans from a pool of loans and examining the underwriting. If the underwriting was suspect on a loan, the Bank would simply replace the examined loan with another loan. This so called "testing" did nothing to test the quality of the entirety of the pool of loans, for example, by statistical sampling or otherwise. The Bank's deficient "testing" reflected a lack of reasonable care in implementing effective quality control.

Many loans were in second position (behind first loans) as closed-end, (d) stand-alone second loans or stand-alone HELOCs. In a real estate market with declining values such as existed by at least 2007, the risk of loans in second position becoming undersecured was substantial. Many of the loans in second position were so-called 402236

piggyback loans originated concurrently with the first loan (in contrast to stand-alone second loans originated at other times) with a risky combined LTV ratio between 90% and 100% at the time of origination. (A piggyback second loan was used at the time of home purchase to reduce or avoid a down payment and thus "piggybacked" on the loan in first position which was also made at the time of purchase.) Again, such a combined LTV ratio in a declining real estate market was especially likely to lead to the Bank being undersecured. Of the transferred loans, \$1.467 billion were HELOCs and \$469 million were piggyback seconds.

- (e) Many of the loans had risky repayment schemes that in a time of economic decline, increased the likelihood of borrower default. For example, a substantial number of loans allowed for Option ARMs (adjustable rate mortgages). An Option ARM loan provides the borrower essentially four payment options:
- (i) Minimum Payment: a minimum payment for a set period at an initial interest rate; the payment amount changes annually after the first period according to a selected index subject to a cap on increases or decreases each year; if the payment amount is not sufficient to pay the interest, the unpaid interest is added to the principal (negative amortization), which increased the loan balance and therefore the risk that the loan would become unsecured and the borrower would default;
- (ii) Interest Only: the borrower pays only the monthly interest due or the minimum payment under (i), above, whichever is higher;
- (iii) Fully Amortizing 30 Year Payment: the borrower pays both principal and interest according to a schedule; monthly payments are calculated based upon a prior month's index rate; and
- (iv) Fully Amortizing 15 Year Payment: Same as (iii), above, but on an accelerated payment schedule.

The Bank had variations of Option ARM loans referred to as "12 MATs," "Flex Pays" and "Hybrids." In a time of declining real property values and potential increased unemployment, Option ARMs were particularly risky for borrowers and the

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Bank. Borrowers may not be able to afford increased monthly payments that become due under the loan terms, leading to increased defaults on loans potentially undersecured by property with declining values.

- Loans purchased or generated for HFS would not be put into the secondary market until approximately 90 to 180 days after generation or purchase (the "Delay Risk"). Where the existing secondary market in 2007 was volatile and uncertain, this delay presented a fundamental and growing risk to the Bank; and
- As Perry has admitted, but only belatedly, the Bank wrongly (g) emphasized production and market share over credit quality and quality underwriting. In reality, Perry possessed a dismissive attitude toward risk management. In an e-mail dated May 31, 2005 to senior managers and the board of the Bank entitled "Housing Bubbles, IndyMac Bank, and The Role of Enterprise Risk Management," Perry enunciated his crimped view of the role of risk management:

"First and simply, I think it is important for people to understand that as long as I am running IndyMac, the bias will always be with long-time, proven senior managers, who are responsible for generating profits. . . . [¶] . . . [¶] I have heard it said that Enterprise Risk Management [ERM] needs to have a bias against taking risk and therefore there should be a "healthy tension" between it and the business unit. I could not disagree more. ERM is a part of IndyMac's management team and it works for the CEO and IndyMac's management team in helping it achieve its primary goals. . . . [¶] . . . The bottom line is ERM will be far more effective, if they [sic] focus on the details and facts, not on excessive worry over what the future holds. . . . "

Simply put, Perry negligently elevated his desire to increase the Bank's market share over prudent risk management.

In 2006 and 2007, Defendant Perry Possessed Knowledge Of An Existing, Volatile <u>And Uncertain Secondary Market</u>

V.

- 20. As long as IndyMac was able to sell loans into a liquid secondary market in the context of increasing real estate prices, IndyMac was able to sell off the risks associated with those loans, including the Delay Risk. However, despite warnings and knowledge of serious problems in both the housing and secondary markets, defendant Perry negligently allowed IndyMac to increasingly generate risky loans during 2006 and 2007 that were intended to be sold into the secondary market namely, HFS loans. When the secondary market became volatile and uncertain during 2007, and with declining real estate values, IndyMac was unable to sell these loans in the normal course (and thus was unable to sell the risk) and was ultimately forced to reclassify the transferred loans from HFS to HFI. In so doing, the Bank recognized that the loans could not readily be sold into the secondary market as originally planned.
- 21. In 2007, Perry acknowledged the instability and volatility of the secondary market at the time. From e-mails and other documented communications dated during the first quarter of 2007, Perry used the following terms to describe the secondary market: "eroding," "tough," "disaster," "very dislocated," "hurricane," "panic," "poor liquidity," "irrational," "volatile," "challenging," and "illiquid." These comments were not observations at a single point in time. Perry made them at various times during the first quarter of 2007. He made additional follow-up comments similar in tone in the second and third quarters of 2007. By his comments, it was clear that Perry's eyes were wide open about the risk of not being able to sell loans into the secondary market, and that he regarded the market volatility as not just another minor dip in the market.
- 22. Indeed, as early as 2004, Perry was aware of problems in the housing and secondary markets. Over time, while aware of these conditions and their escalating severity, Perry negligently approved of a gamble: Instead of acting prudently to pull back and limit the Bank's risk exposure in the face of these deteriorating conditions,

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Perry saw an opportunity to gain market share in a weakening market, and negligently continued to generate loan production at substantial levels well into 2007. The level of risk inherent in this course was far greater than reasonable for a safe and sound depository institution. However, faced with this known risk, Perry pursued a high-risk bid to gain potential market share. As a former financial officer of IndyMac David Balsam stated in an interview following the Bank's closure, IndyMac distinguished itself in a negative way:

"Other people, meaning Wells Fargo and so on, they pulled back. When Mike [Perry] thought he was winning market share, he wasn't really winning market share – they were relinquishing market share to him In their busy-ness to grow, [IndyMac] took on a lot of loans, in some cases very thin-margin loans that were lower quality."

23. Ultimately, IndyMac was unable to sell those loans. In late 2007, Perry's negligence forced IndyMac to reclassify \$10.9 billion of loans from HFS to HFI and recognize mark-to-market losses of \$581 million. In summary, had the Bank ceased or otherwise pulled back from the generation of these kinds of risky loans for sale into the secondary market (as other lenders did) instead of rolling the dice on a hyper-aggressive

quest to gain a larger share of a dying market, those losses could have been avoided.

24. To more specifically illustrate how Perry failed in this regard, the following contains a chronology and factual recounting of what Perry knew, when he knew it, and how he failed to take appropriate action to protect the interests of the Bank in light of his knowledge. As early as 2004, Perry was aware of specific warnings about the increasing risk of a financial crisis. No later than 2007, Perry possessed real-time knowledge as to a then-existing uncertain and volatile secondary market. These warning signs and deteriorating conditions, which Perry himself recognized at the time, utterly belie his self-serving claims today that he could not have reasonably seen the magnitude of the risks at

the time. Perry disregarded these warnings and failed to apply this knowledge; and, as a result, he made unreasonable, negligent, and harmful decisions adversely impacting the Bank.

2004

- On August 9, 2004, via e-mail, Perry forwarded to senior managers certain 25. comments of Joe Garrett, an industry consultant and sometime confidant of Perry. Perry also forwarded responsive comments of Jim Nichols, a Bank management employee. Garrett had expressed his opinion that middle class homeowners were using housing equity in their homes to finance consumer spending, i.e., refinancing to pay off consumer Jim Nichols responded to Garrett's debt - all leading to personal bankruptcies. comments, asserting that he had been "preaching" this same thing for years "but fortunately (or unfortunately because it will just ultimately be worse) the rise in home equity has delayed the issue. . . . I would be a Seller of credit risk, particularly on high LTV firsts and seconds. . . . Call me a pessimist, but I've been through four cycles and the bill ultimately does come due." (Emphasis added.) Perry's forwarding of these comments to senior managers reflected his belief that these warnings were material and worthy of consideration. Replying to Nichols, Perry paid lip service to this warning: "the challenge is how do we continue to aggressively pursue our business yet mitigate this risk for IndyMac . . . I tend to agree with Jim "
- 26. On September 3, 2004, Perry received an article from an industry journal, the American Banker (which Perry forwarded by e-mail to senior managers) that noted that with the refinance boom being over, some lenders were loosening standards and making loans to risky borrowers. As a result, mortgage insurers were already becoming increasingly unwilling to provide coverage. In a September 7, 2004 e-mail, Perry asked senior management about this warning sign, which he regarded as material: "Have we gone too far and are we taking on too much risk for short-term volume gains here? Please review with me your thoughts in person sometime this week. . . P.S. The last really tough market . .. we did a lot of production we later regretted."

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27. On June 16, 2005, Perry transmitted by e-mail an article to senior managers entitled "The Trillion Dollar Bet." The article expressed concern about \$80 billion in ARM (adjustable rate mortgage) debt coming to the end of the fixed rate period in 2005 with another \$300 billion to reset (essentially an increase in mortgage payments) in 2006 and \$1 trillion in 2007. A reasonable banker of a depository institution would have understood that the risk of this massive group of mortgages "resetting" would pose significant risks to the mortgage and housing market in which IndyMac was a major participant.

28. Perry transmitted a June 22, 2005 e-mail to senior managers containing links to certain articles that he regarded as material. One article, entitled "U.S. Housing Bubble May Pop," noted that new reports from Merrill Lynch, University of Maryland and UCLA Anderson Forecast Project "indicate the possibility of a housing bust by the end of the year, jeopardizing growth in the job market and the overall U.S. economy."

August 2005

- 29. Commencing as early as August 30, 2005, Bank of America lowered its rating of Bancorp from "Buy" to "Neutral." It did so based on (a) a predicted downturn in credit quality and (b) IndyMac's focus on both Alt-A products and arbitrage because IndyMac's profit was so dependent upon the price differentials at which it could buy and sell mortgages. Perry was aware or should have been aware of this negative rating change.
- 30. On August 30, 2005, Perry forwarded to senior managers, among others, an article reporting on comments Alan Greenspan made at the Jackson Hole Fed Policy Conference. According to the article, which Perry deemed to be material, the Federal Reserve Chairman described the housing boom as an economic imbalance that could end badly. Greenspan warned that asset values could fall if investors grew cautious and demanded higher interest rates. The article cautioned: "What [market participants] perceive as newly abundant liquidity can readily disappear."

September 2005

- 31. In a September 15, 2005 Standard and Poor's article entitled, "Banks' Capacity To Withstand A Housing Bubble 'Burst': So Far, So Good," Victoria Wagner noted that industry moves to riskier lending were based upon a false belief that residential real estate values would continue to rise. She opined that, "[t]o the extent low interest and mortgage rates and loosening underwriting standards have buttressed real estate values, all lenders are vulnerable to a declining credit profile in their residential mortgage portfolios should housing values drop." Perry forwarded the article, which he regarded as material, to senior managers by e-mail on September 19, 2005.
- 32. In a September 15, 2005 e-mail, Perry reported to senior managers what material information he had learned at a Lehman Brothers Financial Services conference that he had personally attended:

"The bottom line is there is significant pessimism regarding the mortgage industry . . . almost universal pessimism . . . except, naturally, a couple of our largest shareholders.

In a nutshell, most investors think we have a housing bubble in the USA (caused by the mortgage industry's aggressive lending . . . option arms) that will soon burst, that the regulators will pile on and restrict home lending products, that rates will rise and industry volumes will be crushed and margins further compressed, that Fannie Mae and Freddie Mac and the secondary market for mortgages will collapse due to oversupply of mortgage investments and investor losses, and that IndyMac will face huge competition and marging [sic] compression in its core Alt-a business and by the way, all of these will occur in the near future."

(Emphasis added.)

asks rhetorically, "what should we do?" His glib answer was to have the Bank make a risky bet of "heads we win, tails they lose": "Sort through all of the hype, be prudent about risk and return, and keep executing on our business model. Most of you know that I am not an ardent optimist about anything (more a realist), but I have a strong feeling that most (probably not all) of the 'gloom and doom' will be far more mild than is currently being forecasted by the market. If I am right, you should see our earnings grow and our P/E multiple expand and our stock move up very nicely If I am wrong and they are right, the entire industry will be in for a rough ride and I am confident we will get stronger than most everyone and come out the other side very strong and profitable with a bigger share of the market sooner than we forecast." (Emphasis added.) In other words, Perry was in effect asserting that the Bank should make a bet that IndyMac had only upside to look forward to, and no downside. Such extreme Pollyanna decision-making falls far short of reasonable safe and sound banking practices.

<u>April 2006</u>

34. Perry presided over the April 25, 2006 IndyMac earnings conference call for the first quarter of 2006. In the call, he noted that "[t]he mortgage market year-over-year industry volumes declined from \$620 billion in the first quarter of 2005 to \$514 billion this year. So all other things being equal that's clearly a negative for our business." Perry also observed that spread had declined from a 164 basis point spread a year earlier to a negative 5 basis point spread at that time – essentially a flat yield curve. "That's obviously another big negative for financial institutions." Mortgage revenue margin declined 40% year-over-year. "So the point that I'm making is the environment for our business, both our mortgage banking business and our thrift business, was decidedly negative"

think **credit losses in our industry have nowhere to go but up** over a period of time" (because housing price appreciation will cease). (Emphasis added.) Perry asserted: "It could be a little bumpy here in the next year or two as the mortgage market transitions to a more normal market." Perry admitted that "we are forecasting our margins for the year to be down about 15% versus last year. I think we're going to see that housing prices are going to abate. We don't expect a housing bubble to burst but I think we're going to see housing prices slow, at least the growth and that's going to ultimately increase credit losses." Perry optimistically concluded: "So the bottom line is while we may . . . all we have to deal with now is a little bump in the road in terms of the mortgage market transitioning to a more normal market." Ironically, a few months later, Perry himself would be describing the "bump" as a "hurricane" and a "tsunami."

<u>July 2006</u>

- 36. In an e-mail dated July 20, 2006, to certain Bank personnel, Perry acknowledged "real estate values are softening and credit losses are likely to grow."
- 37. In his second quarter update for 2006 provided in late July to IndyMac's board of directors and others Perry stated: "The stock market seems to be climbing a 'Wall of Worry' related to the housing and mortgage sectors." While expressing his belief in a continued strong housing demand, Perry asserted "[n]onetheless, the markets remain nervous, and the bottom line is that the market doesn't like uncertainty and is discounting both homebuilder and mortgage related stocks." He noted that mortgage volumes were flat from the previous quarter and further acknowledged that (a) "[i]ndustry volumes are well below last year and are expected to decline further," (b) the industry "has definitely slowed down from last year," and (c) the Mortgage Bankers Association predicted further decline. Perry also observed that "[t]he market's concerns with the housing and mortgage markets is not only that the mortgage volumes could decline but also that credit losses could rise."

October 2006

Economy.com, which the Bank allegedly relied upon from time to time for forecasting, stating that the site "has just released the gloomiest report yet and in the process, recalls the Dark Ages of the national economy." Perry was aware or should have been aware of the information in the article. The Economy.com report "says the nation's housing market will slip like it hasn't slipped since the Great Depression, with home price declines in 2007 approaching 20 percent in some areas where the word 'crash' could replace 'soft landing.'" The report noted that new and existing home sales and single family housing construction were sliding, inventories of unsold homes were surging to new record highs, and house prices were falling in an increasing number of areas. The Economy.com report stated: "Housing's problems began just over a year ago when activity peaked, but have increased substantially in recent months. The bright optimism of home buyers, builders and lenders has abruptly devolved into increasingly dark pessimism."

November 2006

39. On his November 2, 2006 Bancorp earnings conference call for the third quarter of 2006, Perry admitted that the market was tougher than expected. Home price increases had abated and in some markets prices were declining. Market production declined 29% and was down 14% from the second to the third quarter. "[I]f we are in for a prolonged extremely negative housing market[,] that certainly could impact our business and our margins."

<u>2007</u>

January 2007

40. On January 11, 2007, in an e-mail to certain Bank personnel regarding fourth quarter 2006 earnings, Perry stated: "Unfortunately, we are starting the year off with some bad news." Earnings "plummeted." He noted that the Bank was "in a very challenging market for housing and the mortgage business" in which many mortgage 402236

companies and mortgage divisions of major financial institutions were reporting significant losses.

- 41. In Bancorp's January 16, 2007, 8-K, containing a shareholder letter regarding 2006 results, Perry again addressed the lower than forecast earnings per share for the fourth quarter of 2006, attributing the shortfall to "the challenging times being faced by the mortgage and housing industries and the difficult nature of forecasting earnings in our business." It was clear that during the fourth quarter of 2006, "industry conditions continued to erode."
- 42. In a January 25, 2007 earnings conference call related to the fourth quarter of 2006, Perry again admitted a challenging market ("it's tough out there right now") and discussed its impact on IndyMac. Perry even acknowledged the inaccuracy of previous management assessments of economic conditions. Perry made the following comments and observations on the call:

"[Why were estimates missed badly in the fourth quarter?] I think that it's a combination of the market getting worse, and also that our forecasting process may be we had a little hubris in terms of our forecasting process."

"Our provision for loan losses is increasing. . . . Credit quality generally is deteriorating so I would say that's something we have to do a better job forecasting and clearly we want to be a little more conservative as it relates to that."

"And then in the thrift, clearly that 14% return led by lower returns on our loans held for investment in a [mortgage backed securities] portfolio is approaching a level that in my opinion is unacceptable and so we're going to be looking at that."

"When you look at their mortgage segment results out there, it's a **disaster** out there in the mortgage business right now."

"If you look at, you know, the marketplace out there, you know, it is a **very dislocated** mortgage market."

"This is a business that probably every five or six years has a **hurricane**. It has low barriers of entry to get into this business, but there are very high barriers to stay in this business...."

"We are moving through this **hurricane** and yes, it is impacting our earnings in the short run. . . ."

"[T]here's a lot of **dislocation** in the mortgage business. Basically below the top 10, there aren't very many mortgage companies even profitable right now. . . . " (Emphasis added.)

43. In a press release dated January 25, 2007, related to the earnings conference call, Perry asserted that the Bank was blindly flying into significant and unknown downside risks: "[n]o one knows for sure how long the current downturn will last and how severe it will get" He also confirmed that market conditions had resulted in increased credit cost and narrower net interest and mortgage banking revenue margins.

February 2007

- 44. On February 8, 2007, Perry received a lengthy list of mortgage industry business failures and layoffs due to disruption in the secondary market.
- 45. In a February 16, 2007 e-mail to senior managers entitled "Update on the Secondary Market," Perry noted that "we understand that a couple of Wall Street firms

plan to issue reports next week very critical of the Alt-A marketplace." He asserted that "there is a strong odor of **panic** in the marketplace." (Emphasis added.) The Bank was "not immune to disruptions in the secondary market." "It is really choppy out there. . . . please 'batten down the hatches' and let's protect our franchise. . . I [Perry] am not going to tolerate any excessive risk taking." Yet, with this knowledge, Perry touted that the Bank was "doing about \$1/2 billion a month of subprime production (5% to 8% of your total monthly production)."

March 2007

46. On March 1, 2007, Bancorp filed an 8-K with the Bank's 2006 annual shareholder letter updating the Bank's 2007 forecast. Perry stated that the purpose of the letter was to provide an update "in light of the current volatile conditions in the mortgage market." He noted that industry volumes were 34 percent below 2003's "historic high level" and 17 percent lower than in 2005 and predicted a decline in earnings in 2007. Notwithstanding the conditions in the market, which Perry had recently characterized as a "hurricane" on January 25, 2007, Perry's proposed corrective action was merely to "fine tune" IndyMac's hybrid model. Stating that it did not make sense to grow the thrift portfolio, Perry asserted that "our capital deployment and profit growth will be more focused in the future" on the mortgage banking business, i.e., mortgage production and servicing. Thus, Perry was expressly acknowledging that IndyMac would continue to generate and sell loans of a kind that he would not even want to hold at that point in IndyMac's own portfolio. One of the six elements of the Bank's game plan was to "continue to profitably grow mortgage production." Yet, mortgage banking still requires a secondary market. In fact, as a mortgage bank, IndyMac originated loans specifically for sale into the secondary market. This is precisely why mortgage bankers must be keenly aware of price and liquidity dynamics of the secondary market. Yet Perry pressed the Bank to pursue a high-risk bid to gain potential market share. Continuing to grow mortgage production in the hurricane of a volatile market negligently exposed the Bank to extreme and unreasonable risks.

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Bancorp's March 1, 2007 10-K, the annual report for 2006 reviewed and 1 47. approved by Perry, included the disclosure that IndyMac experienced an increase in 2 retention of securities and loans in the Bank's HFI portfolio. The 10-K stated that the 3 Bank's business model relied on the ability to sell the majority of mortgage loans into the secondary market. The 10-K acknowledged that disruption in access to these markets 5 "could negatively impact our liquidity position and our ability to execute on our business 6 plan. . . . A lengthy disruption to [the secondary market] may require us to radically 7 restructure our 'business' to slow volume and we would have difficulty sustaining our 8 earnings performance as a significant portion of our earnings depends on our ability to sell our mortgage production." (Emphasis added.) Indeed, the risk factor was coming to 10 11 purchase of IndyMac's products. 12

fruition where the volatile secondary market increasingly was disinterested in the In a March 2, 2007 e-mail to senior managers and others, Perry attached a 48. Keefe, Bruyette & Woods report which Perry described as containing a "reasonable pessimist's view of our business." The report rated Bancorp's shares as "underperform" because of IndyMac's weaker loan production, higher credit costs and the pressure on gain on sale margins. The report stated: "The aggressiveness of IndyMac's underwriting in 2006 is still underappreciated, in our view. While NDE [ticker symbol for Bancorp stock] retains only a modest amount of credit risk on balance sheet relative to overall loan production, we think a meaningful portion of loan volume that was sold for profit in 2006 will meet a more hostile secondary market in 2007." (Emphasis added.) Commenting on the report, Perry stated that it could not be dismissed as "being pessimistic." He observed that other lenders (such as Fremont, New Century, Accredited, Countrywide and GM's mortgage unit) were having a very difficult time as well. Perry referred to "rumors going around that Goldman and Merrill have lost roughly a billion each in the mortgage biz." However, for Perry, this "hurricane" - this "panicked" market - was an opportunity to gain market share that was being relinquished by others: "[T]he big

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positive long-term is there won't be a lot of competitors left and margins should be

- 49. On March 12, 2007, in an e-mail entitled "Mortgage Banking Credit Risk Management: Part I, The Big Picture," which he transmitted to Bank personnel, Perry concluded: "We have seen the peak of the private securitization market for the time being." He asserted that "[a]s a result of poor liquidity in the private securitization market, . . . IndyMac and all major mortgage bankers will be retaining (at least temporarily) more credit risk securities" (Emphasis added.) Perry opined that this would test credit risk management and result in more lenders exiting the business. Yet, according to Perry, IndyMac would inevitably survive and ultimately gain market share.
- In a March 15, 2007 press release, included in a Bancorp 8-K, Perry 50. expressed the view that IndyMac's non-performing assets ("NPAs") could rise; and, because the secondary market was less liquid, the Bank "may elect" to keep more NPAs on its balance sheet and work them out rather than sell at fire sale prices. Perry noted that the Bank's NPA forecast included an expectation that loan repurchases would rise in the coming quarters as a result of a combination of increased production volumes (over which Perry had management control), Wall Street firms becoming more aggressive on repurchase demands, and credit deterioration. He acknowledged: "Again, if conditions in the housing and mortgage markets worsen substantially from our current expectations, this could have a material adverse impact on our earnings from our current earnings forecast." Concluding, Perry admitted: "Clearly, the mortgage market and, in particular, the secondary market for mortgages are in a state of irrational panic right now, making it virtually impossible to predict short-term loan production and sales volumes or earnings with any reasonable precision until things settle down. . . . " Notwithstanding this bleak portrait of a high-risk environment, Perry was still looking to gain market share.
- 51. Perry admitted in a March 29, 2007 e-mail to certain Bank personnel that 'the secondary markets are illiquid right now" and very volatile. In an April 1, 2007 e-

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mail, Perry acknowledged that "it is tough out there to sell loans and we are having to retain more credit risk securities " He stated that the Bank was flying blindly into significant and unknown risks in the secondary market: "we don't really know how long the market could be disrupted or the exact volume of loans and non-investment grade securities we may need to retain. . . . " However, IndyMac's loan production for March 2007 was \$8.96 billion which, according to an IndyMac report, "ranked second to December 06 all time high of \$9.04 billion." This same report boasted that "[t]otal production for the 1st quarter ranked as the second biggest production quarter for IndyMac at \$25.9 billion " The disconnect between the market signals which Perry received and acknowledged, and IndyMac management's actions (i.e., to build up "inventory" at near record levels when there were no buyers) did not manifest ordinary or due care on the part of Perry -- especially where Bancorp's own March 1, 2007 10-K, reviewed and approved by Perry, stated that the Bank had the feasible, reasonable option to "radically restructure our 'business' to slow volume."

In March 2007, Morningstar warned that Bancorp would face difficulty due 52. to a deteriorating market and rising delinquency rates and that Bancorp could face shortterm liquidity issues. Perry was aware or should have been aware of this warning from Morningstar, a prominent source of market information.

April 2007

In April 2007, New Century Financial Corp. filed for bankruptcy under 53. Chapter 11. In reporting the bankruptcy, the Wall Street Journal noted that dozens of subprime lenders had exited the business in the previous four months, and that Alt-A lender SouthStar Funding LLC had just ceased operations. In an e-mail to customers quoted by the Wall Street Journal article, a SouthStar executive stated in words that could have emanated from the mouth of Perry more than a year later: "We really felt like we could weather the storm and that we would outlive some of the competition." The executive then added, "Wall Street's appetite for the Alt-A and subprime market disappeared." Perry was aware of should have been aware of this information. The risk 402236

posed by the possibility of this failure should have been no surprise to Perry.

- 54. On April 20, 2007, Perry received an e-mail referencing a Bloomberg article which noted, inter alia: "More than 50 subprime lenders have halted operations, gone out of business or sought buyers since the start of 2006, as borrowers fell behind on monthly payments at the fastest rate in four years. Alt-A lenders, which cater to more-credit-worthy borrowers who can't produce the forms needed to qualify for a prime loan, also have encountered higher default rates and losses."
- 55. On April 20, 2007, Perry learned from an article in American Banker Online that Opteum (an Alt-A lender) closed its wholesale and conduit lending businesses and laid off 257 employees because of its inability to sell Alt-A mortgages at a profit in the secondary market.
- 56. In a Bancorp press release contained in an April 26, 2007 Bancorp 8-K, Perry noted that many mortgage companies had failed. The release recognized that the Mortgage Bankers Association predicted that industry volumes would be down 11 percent in the second half of the year over the first half and down 16 percent from the second half of 2006. Scott Keys, IndyMac's chief financial officer, stated: "Please keep in mind that the housing and mortgage markets, including the secondary market for private mortgage backed securities, remains [sic] uncertain, and, as a result, we are internally updating our forecast almost weekly. . . . Lastly, it should also be pointed out that some are predicting a 'doomsday scenario' for the housing and mortgage markets. Although we believe this to be unlikely, if that were to occur, our financial performance could worsen materially from what we are currently forecasting."
- 57. Also, on April 26, 2007, Perry conducted a Bancorp earnings conference call in which Perry acknowledged a sharp increase in NPAs for the quarter and that it was a "[v]ery difficult time for our business."

May 2007

58. On May 1, 2007, Roth Capital Partners lowered its rating for Bancorp from "Hold" to "Sell." The report focused on IndyMac's exposure to Alt-A loans, and on how 402236

the mortgage banking industry would shake out in a prolonged housing slump after many profitable years. Perry was aware or should have been aware of this major rating change.

59. On May 2, 2007, Perry received an e-mail with an article regarding lender GMAC's \$305 million first quarter loss on home loans. In an e-mail chain between May 20 and 22, 2007 with the IndyMac executive committee, Perry observed: "The bottom line is I believe we have to substantially 're-work' our business model for 'headwinds' for as 'far as the eye can see." He also noted, inter alia, that the Bank would need to sell loans faster. A May 25, 2007 Dow Jones report which Perry transmitted to Bank senior managers asserted that existing home sales retreated in April, "dropping to the lowest pace in nearly four years in another negative sign for the slumping housing sector."

June 2007

60. In a June 8, 2007 e-mail to Bank personnel, Perry admitted that no one knows how long "these bad times will last." As to the "current headwinds" the Bank was facing, he asserted that "we must conservatively assume [they] will last a long time." On June 13, 2007, Perry noted in an e-mail to senior managers that Lehman was laying off 400 people and combining its Alt-A and subprime operations. "It is reports like this, plus the malaise in housing, rising foreclosures, and declining mortgage volumes that are putting our stock back down." Nonetheless, with all of the disconcerting news, IndyMac's production remained substantial: for April 2007, \$8.8 billion (up 36.7% from April 2006), for May 2007, \$7.2 billion (up 1.7% from May 2006) and for June 2007, \$7.2 billion (down only .6% from June 2006). Total loan production for the second quarter of 2007 was \$23.2 billion, 11.6% over the second quarter of 2006. Paradoxically, even while Perry was acknowledging increased risks and talking about being conservative and re-working the business model, Perry instead chose to "double down."

<u>July 2007</u>

61. On July 13, 2007, Perry had a conversation with Angelo Mozilo of Countrywide Financial Corp. which he relayed to the Board and executive committee on the same day. Perry reported that Mozilo stated: "'Mike, I am not sure I can't [sic] see a

- 62. On July 18, 2007, Perry received a Lehman report downgrading Bancorp's rating from "market perform" to "neutral." Lehman noted "continued pressure on gain on sale margins and rising credit costs in Alt-A." It observed rising NPAs "on thin demand among distressed asset investors" and predicted credit losses would increase due to "higher percentage of NPAs that IMB will keep on b/s v. [balance sheet versus] sell off."
- 63. In an e-mail chain between July 19 and July 21, 2007, with Bank personnel, Perry announced a reduction in force of 400 employees (4%) as a result of a continuing very tough market. In one of the e-mails included in the chain, senior IndyMac officer Frank Sillman affirmed that volume was not slowing down: "[t]he volume in the Mortgage Bank is strong and that we're at an All Time Record Pipeline measured by volume." However, he noted "[t]he Secondary Market is again temporarily experiencing thinner liquidity in both Prime and Sub Prime loans."
- 64. A Wall Street Journal article, dated July 24, 2007, concerning Countrywide, transmitted to the Bank's senior managers including Perry as material information for the Bank to consider, reported that Countrywide had a 33% drop in second quarter income and slashed 2007 earnings outlook "on expectations of 'increasingly challenging' housing and mortgage markets." The article quoted Countrywide CEO Mozilo: "During the quarter, softening home prices continued to affect many areas of the country and delinquencies and defaults continued to rise across all mortgage product categories as a result." The article also related that

"Countrywide said it expects the second half of this year to be 'increasingly challenging' for the mortgage industry and the company. It expects loan volumes to fall and pricing pressures

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In addition, the lender also noted increased to increase. volatility in prices paid by investors who buy mortgages in the secondary market as well as plunging investor demand for bonds backed by risky mortgages. Those conditions, it warned, could further squeeze its profits from selling loans."

- On July 26, 2007, Perry sent an e-mail to senior managers: "As we are well 65. aware, we are back in the 'frying pan' again!!!"
- Perry received an article on July 27, 2007, which quoted Mark Zandi of 66. Economy.com saying that the problems in the U.S. subprime mortgage market were only the beginning of what could spiral out of control into a global financial crisis. "We could be just one hedge-fund collapse away from a global liquidity crisis."
- 67. Perry conducted a Bancorp earnings conference call on July 31, 2007, for the second quarter of 2007. Perry acknowledged that the Bank was "reliant on our ability to sell loans into the secondary market and we all understand that the secondary market, at least the private label secondary market is quite disrupted right now. . . . " He noted poor secondary market liquidity and volatility with wider spreads that could negatively impact margins in the third quarter. Looking at the remainder of 2007, Perry expressed the belief that credit tightening and illiquidity will continue. Perry predicted IndyMac and some others would survive "unless we have the doomsday scenario where this credit cycle creates a deep housing bust."

August to December 2007

In an August 1, 2007 e-mail to Bank personnel entitled "Conditions in the 68. Private Secondary Markets and Their Implications for our Industry and IndyMac," Perry stated: "Unfortunately, the private secondary markets (excluding the GSEs and Ginnie Mae) continue to remain very panicked and illiquid. By way of example, it is currently difficult, at present, to trade even the AAA bond on any private MBS [mortgage backed security] transaction." (GSEs refers to Government Sponsored Enterprises which include 402236

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27 28 Freddie Mac and Fannie Mae; Ginnie Mae is the Government National Mortgage Association.) Perry continued by noting that other lenders were slowing their loan volumes and re-working their business models:

> "Unlike past private secondary market disruptions, which have lasted a few weeks or so, our industry and IndyMac have to be prudent and assume that this present disruption, which appears broader and more serious, might take longer to correct itself. As a result, we have seen just since yesterday, many major mortgage lenders announce additional product cutbacks, some leaving subprime, Alt-a and other products altogether or restricting some products to only their own retail channel (and possibly wholesale) and additional price widening."

Additionally, Perry stated: "[W]e cannot continue to fund \$80 to \$100 billion of loans on a \$33 billion balance sheet, unless we know we can sell a significant portion of these loans into the secondary market, and right now, other than the GSEs and Ginnie Mae, the private secondary market is not functioning." (Emphasis added.)

- Yet, despite this acknowledgement, Perry confirmed in his August 1, 2007 e-mail that "[w]e will still originate product that cannot be sold to the GSEs, just less of it and we will have to assume we retain it in portfolio (until the AAA private MBS market recovers)." (Emphasis added.) Unbelievably, Perry expressed the intent to continue to generate additional product for which he admitted in the same writing, there was no market.
- American Home Mortgage Investment Corp. ("AHM") filed for Chapter 11 70. bankruptcy protection on August 6, 2007. The bankruptcy filing was precipitated by AHM's creditors cutting off funding and demanding repayments, according to an August 7, 2007 Wall Street Journal article. AHM was the 10th largest retail mortgage lender in the country, specializing in prime and near-prime loans. AHM's bankruptcy 402236

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demonstrated that the market downturn was affecting more than just subprime and Alt-A lenders. Perry was aware or should have been aware of this information. At about this same time, the Bank substantially increased its insured deposits by several billion dollars.

- In a September 2007 shareholder letter, Perry stated: "In our second quarter earnings release, we said that the second half of 2007 and 2008 would continue to be challenging for the mortgage and housing markets and for IndyMac. In fact, the mortgage and housing markets are very difficult, and the private secondary markets have significantly worsened. The illiquidity in the secondary markets, and the consequent significant and abrupt spread widening for all mortgage products except those saleable to the GSEs, have negatively impacted the profitability of our mortgage production division."
- Perry presided over Bancorp's November 6, 2007 earnings conference call, 72. and declared that although the industry had been hit with a "tsunami" that "wipes just about everybody off the face of the planet[;] . . . it didn't wipe us off in '98 [during an earlier banking slowdown] and it's not going to wipe us off this time." In a November 20, 2007 e-mail chain, in commenting on a conference he attended, Perry stated: "I think it was a Perfect Storm of too much Fed easing, tremendous global liquidity, and too aggressive of product innovation in the mortgage market roughly equally that has led us to where we are today." (Emphasis added.)
- It is significant that, throughout this time, Perry and the Bank possessed 73. substantial data indicating increasing delinquency trends. The Bank's Thrift Financial Reports ("TFR") showed substantial increases in first lien delinquencies on loans 30 -89 days past due and still accruing, increasing 128% from the second to the fourth quarter of 2006. With respect to HELOCs, the TFRs showed a 93% increase in such delinquencies from the second to the fourth quarter of 2006. Delinquencies in first lien loans began to 402236

increase dramatically in the third quarter of 2006. In the following quarter, non-accrual loans also began to trend significantly upward indicating a low delinquency cure rate. Non-performing assets as a percentage of total assets increased 73% between the fourth quarter of 2006 and the first quarter of 2007. Between the third quarter of 2006 and the first quarter of 2007, the increase was more pronounced at 114%. Such trends indicated increased exposure to delinquencies and non-performing assets compared to historical levels and warranted prompt corrective action no later that the first quarter of 2007 in order to mitigate risk and avoid loan losses.

VI.

Defendant Perry Negligently Continued To Generate Risky Loans For Sale With Knowledge That The Secondary Market Was Uncertain And Volatile

- 74. Despite the admitted uncertainty and volatility of the secondary market, and despite the acknowledged option of slowing down loan volumes and re-working the business model, IndyMac's annual loan production for 2007 was still in the multiple tens of billions of dollars and comparable to production in 2006. What is most disturbing is that so much of the production was still Alt-A, nonprime, HELOCs and seconds, for which there was no stable secondary market serving as a purchaser of these loans.
- 75. It is significant that it took from 90 to 180 days from generation of the loan to the sale or securitization of a loan. The magnitude of this Delay Risk had dramatically increased by late 2006 and early 2007 due to market instability. Perry understood that the uncertainty of the secondary market had fundamentally changed the Delay Risk. Rather than respond prudently to this increased risk, Perry imprudently pursued a strategy to keep volumes pumped up and to increase market share -- in an increasingly illiquid market that admittedly could not absorb such volumes. In this context, for Perry to permit the Bank to generate risky loans for sale 90 to 180 days later into a then known (in real time) existing, uncertain and volatile market was negligent.
 - 76. In addition to the foregoing, it is notable that given market conditions, the

Bank did substantially reduce certain risky product lines such as closed-end, stand-alone second loans during 2007; but inexplicably, at the same time, the Bank failed to reduce other risky product lines such as stand-alone HELOCs and piggyback HELOCs. Moreover, the Bank continued to produce a significant number of piggyback closed-end second loans through July 2007. The Bank was forced to transfer from HFS to HFI a large number of these HELOCs and seconds in the last quarter of 2007. The Bank incurred substantial losses from these transferred loans. Perry possesses no legitimate explanation as to why the Bank curtailed closed-end, stand-alone seconds in response to market conditions, while arbitrarily failing to curtail HELOCs (stand-alone and piggybacks) or piggyback closed-end seconds.

77. As a consequence of the Bank's inability to sell loans into the secondary market, and as Perry admitted in his February 2008 earnings conference call discussing 2007 results: "[The Bank] transferred - of the \$13.9 billion in loans that we had held for sale at 9/30, we transferred at November 1 \$10.9 billion of those loans and took lower cost or market basis adjustments of \$581 million on that portfolio, essentially transferring \$10.3 billion to our held for investment portfolio." (Emphasis added.) As admitted in the Bank's Fourth Quarter Review, these loans were transferred to HFI because they could not be sold in the secondary market. In connection with this transfer, the Bank and FDIC-R subsequently incurred in excess of \$600 million of liquidated losses on these loans.

VII.

Perry Admitted To Errors

78. Perry was quite candid in various comments regarding the failings of IndyMac's management, including himself. In a January 31, 2007 e-mail, Perry wrote that his "support for volumes and profits at the expense of less than fully professional business practices is over." This acknowledgement, while late, would have reduced losses had professional business practices been meaningfully implemented. They were not. Instead the Bank continued to generate loans in 2007 that it was unable to sell into

the secondary market.

- 79. In a February 21, 2007 e-mail to senior managers and others regarding credit risk management at IndyMac, Perry noted that a "robust housing market and highly liquid secondary markets both of which have persisted for years longer than anticipated, and strong competition in a declining overall mortgage market, resulted in IndyMac loosening its lending standards too far and in some cases mis-pricing actual credit risk." (Emphasis added.) Perry rationalized this by IndyMac's need to compete in the (shrinking) marketplace. With modest understatement, Perry admitted that he had seen "a weakness in our senior management team in their overall command and control of credit risk."
- 80. On March 14, 2007, Perry disseminated an e-mail to Bank personnel with his ruminations on the role of mortgage banking. He asserted that in the then present "difficult market environment," IndyMac's approach to managing credit risk has shown fundamental weakness. "Clearly, in hindsight, this system allowed IndyMac to loosen its loan program guidelines too far (although less than most other major players), which has resulted in excessive EPDs [early payment defaults which require a bank to repurchase a loan sold if the loan becomes delinquent within a certain number of days after sale as specified in the purchase/sales agreement], credit losses and repurchase risk. In addition, very few managers in the mortgage bank, including secondary marketing, had the level of command and control of credit risk that I would call 'best practices." Perry asserted that he began to ask questions "[a]s credit risk emerged as an important issue in January of this year."
- 81. In an April 19, 2007 e-mail transmitted to Bank managers regarding a negative market research report on IndyMac by Keefe, Bruyette & Woods, Perry confirmed: "Yes, we loosened our credit guidelines too much over the past year or so...." (Emphasis added.)
- 82. During Bancorp's April 26, 2007 earnings conference call, Perry

- 83. Perry admitted in an August 13, 2007 e-mail that "[o]ur industry went too far in allowing automated underwriting and risk-based pricing to take precedent [sic] **over common sense underwriting.**" (Emphasis added.) In other words, extraordinary or unusual measures by the Bank were hardly required in order to avoid losses.
- 84. In a September 7, 2007 e-mail chain with Bank personnel, Perry commented on a paper David Hickey (a Bank senior vice president involved in secondary marketing) wrote on housing decline. Perry stated: "we were idiots, absolute idiots to allow ourselves to do 80/20 piggybacks at the tail end of a long run in housing . . . when we knew speculators were lying about occupancy to get these loans."
- 85. In a September 14, 2007 email chain involving Perry, one Bank senior officer admitted that "if I were to summarize my own top level 'lessons learned' as a result of the 2007 'hurricane' in the mortgage business, I could do so very simply, and probably cover 75% of the losses we will ultimately suffer 'in bad markets, seconds and condo's [sic] are crap!!!!!"
- 86. In an October 15, 2007 e-mail transmitted to Bank personnel, Perry acknowledged that the Bank put too much emphasis on production rather than credit quality. Given the bad news circulating in the mortgage industry, Perry noted that "[t]he world has changed... we need to be concerned about credit quality and profitability...not loan volume and market share." (Emphasis added.)
- 87. In an October 26, 2007 e-mail chain involving Perry, one Bank senior officer agreed with Bank senior manager John Olinski's assertions that (a) the Bank would have avoided credit losses if it had cut guidelines more quickly, (b) the Bank

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- 89. Perry reiterated these mistakes in his November 6, 2007, Bancorp Third Quarter Review, and added "in hindsight we could have expanded more cautiously from 2005 to 2007." He acknowledged that: "Until the 2007 Secondary Market disruption IndyMac was able to sell into the secondary market its Alt-A and option ARM credit risk exposure . . . Even so, we took too much exposure from seconds, HELOC and **subprime.**" (Emphasis added.)
- In a January 8, 2008 e-mail to Bank managers, shortly after the transfer of 90. the \$10 billion loan pool from Held For Sale to Held for Investment at a then-projected lifetime loss to the Bank of \$600 million, Perry admitted his role in creating the Bank's problems: "Clearly, our risk officers are not to blame for the situation IMB finds itself in This time the losses are 100% operating management's fault (from me on down) . . . there is no substitute for experience, good common sense and business judgment, and timeless credit underwriting principles (like our new standards we have)." (Emphasis added.)
- In the earnings conference call for Bancorp the fourth quarter of 2007 on 91. February 12, 2008, Perry admitted that Bank management failed to focus on macro issues and to curtail volume and risk accordingly: "we were too micro focused and I think you will see us be more conscious of the cycles and look to curtail business activities and hedge them." (Emphasis added.)
- Perry sent a March 19, 2008 e-mail to senior managers and the IndyMac 92. board listing again "what we did wrong," including his blind adherence to risky industry practices that he should have rejected early:
 - "1. We should have 'bucked' the industry (given the home price appreciation stats) starting in early 2006 and eliminated all piggybacks [80/20 loans], subprime, no loans over 80% [LTV] without MI [mortgage insurance], and builder construction. And dramatically cut back limited doc loans, HELOCs and option arms . . . with a strong consumer friendly

COMPLAINT FOR NEGLIGENCE

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financial information regarding the creditworthiness of the borrower and/or guarantor, the

COMPLAINT FOR NEGLIGENCE

prospective source of repayment, and the security provided for the loans;

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- (g) To ensure that loans not be made where there was very little likelihood of the borrower repaying the loan within the term of the loan;
- (h) To properly inform himself about the true nature and condition of the Bank's loan portfolio, and to adequately review and inquire into the Bank's loan transactions; and
- (i) To otherwise act with due and reasonable care with respect to the Bank's operations.

CLAIM FOR RELIEF

(Against Defendant Perry For Negligence)

- 96. Plaintiff incorporates by this reference each and every allegation of paragraphs 1 through 95, inclusive.
- 97. Defendant Perry breached his duties to the Bank and acted negligently in allowing the Bank to continue to generate and purchase loans for sale into the secondary market at least after April 1, 2007 when he knew, or reasonably should have known, that the secondary market's interest in purchasing such loans was uncertain and volatile, especially where there was an approximate delay of 90 to 180 days between generation or purchase of the loans and the Bank placing them on the market for sale or resale.
- 98. As a direct and proximate result of such negligence, FDIC-R was damaged in an amount to be proven at trial, but in a sum in excess of \$600 million, according to proof.

PRAYER

WHEREFORE, plaintiff Federal Deposit Insurance Corporation, as Receiver for IndyMac Bank, F.S.B., prays for relief against defendant Michael Perry as follows:

- 1. For damages in an amount to be proven at trial but in a sum in excess of \$600 million, according to proof, plus pre- and post judgment interest as provided by law;
 - 2. For costs of suit against defendant; and

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(Dase 2:11-cv-05561-ODW -MRW	Document 1 Filed	1 07/06/11	Page 43 of 47	Page ID #:44
. 1	3. For such other ar	d further relief as th	nis court d	eems just and p	oroper.
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3	Dated: July 6, 2011	NOSSAMA	AN LLP		
4		STEPHEN SCOTT N.			
5		L. L.		11/2	• _
6		By:	STEPH	EN P. WIMAN	
7		Attorneys:	for Plaint	iff Federal De	nocit Incurance
8				eceiver for Ir	
9	,	, 1.5.2.			
10		HIDV DEM	ND		
11	Plaintiff Federal Dance	JURY DEMA		Pacaivar for I	ndvMac Rank
12	Plaintiff Federal Deposit Insurance Corporation, as Receiver for IndyMac Bank F.S.B., requests a trial by jury for all claims alleged herein.				
13	F.S.B., requests a trial by jury	for an claims anege	ed nerein.		
14 15	 Dated: July 6, 2011	NOSSAMA	ANIID		
16	Dated. July 0, 2011	STEPHEN SCOTT N.	P. WIMA		
17		SCOTT N.			,
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UNITED STATES DISTRICT COURT CENTRAL DISTRICT OF CALIFORNIA

NOTICE OF ASSIGNMENT TO UNITED STATES MAGISTRATE JUDGE FOR DISCOVERY

This case has been assigned to District Judge Otis D. Wright II and the assigned discovery Magistrate Judge is Michael Wilner.

The case number on all documents filed with the Court should read as follows:

CV11- 5561 ODW (MRWx)

Pursuant to General Order 05-07 of the United States District Court for the Central District of California, the Magistrate Judge has been designated to hear discovery related motions.

All discovery related motions should be noticed on the calendar of the Magistrate Judge		
NOTICE TO COUNSEL		

A copy of this notice must be served with the summons and complaint on all defendants (if a removal action is filed, a copy of this notice must be served on all plaintiffs).

Subsequent documents must be filed at the following location:

[X]	Western Division 312 N. Spring St., Rm. G-8 Los Angeles, CA 90012	L	Southern Division 411 West Fourth St., Rm. 1-053 Santa Ana, CA 92701-4516	L	Eastern Division 3470 Twelfth St., Rm. 134 Riverside, CA 92501

Failure to file at the proper location will result in your documents being returned to you.

Case 2:11-cv-05561-ODW -MRW Document 1	Filed 07/06/11 Page 45 of 47 Page ID #:46			
	·			
	DISTRICT COURT CT OF CALIFORNIA			
FEDERAL DEPOSIT INSURANCE CORPORATION,	CASE NUMBER			
AS RECEIVER FOR INDYMAC BANK, F.S.B.,	CV11-5561 ODW (MENX			
PLAINTIFF(S)	GALL DOG TOP CHILLY			
V.				
MICHAEL PERRY,	CHIMMAGNIC			
	SUMMONS			
DEFENDANT(S).				
TO: DEFENDANT(S): MICHAEL PERRY				
A lawsuit has been filed against you.				
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•	nons on you (not counting the day you received it), you			
must serve on the plaintiff an answer to the attached x	complaint amended complaint e 12 of the Federal Rules of Civil Procedure. The answer			
or motion must be served on the plaintiff's attorney, NC				
777 S. FIGUEROA STREET, 34TH FLOOR, LOS ANGEL				
judgment by default will be entered against you for the n	relief demanded in the complaint. You also must file			
your answer or motion with the court.				
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÷	Clerk, U.S. District Court			
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Dated:	By:			
	Deputy Clerk			
	(Seal of the Court)			
	(Sear of the Court)			
FIL. CO June Cale John June in the United Canton on a United States	a necessity of the second of the United States, Allered			
[Use 60 days if the defendant is the United States or a United States 60 days by Rule 12(a)(3)].	s agency, or is an officer or employee of the United States. Allowed			
CV-01A (12/07) SUMM	IONS CCD-1A			

Case 2:11-cv-05561-90W-SMRWICT-COURT, CENTRAL DISTRICT OF CALIFORNIA Page ID #:47 CIVIL COVER SHEET I (a) PLAINTIFFS (Check box if you are representing yourself) DEFENDANTS FEDERAL DEPOSIT INSURANCE CORPORATION, AS MICHAEL PERRY RECEIVER FOR INDYMAC BANK, F.S.B. (b) Attorneys (Firm Name, Address and Telephone Number. If you are representing Attorneys (If Known) yourself, provide same.) NOSSAMAN LLP STEPHEN P. WIMAN (SBN 54825) SCOTT N. YAMAGUCHI (SBN 157472) 777 S. Figueroa Street, 34th Floor Los Angeles, CA 90071 213.612.7800 BASIS OF JURISDICTION (Place an X in one box only.) III. CITIZENSHIP OF PRINCIPAL PARTIES - For Diversity Cases Only (Place an X in one box for plaintiff and one for defendant.) PTF DEF PTF DEF X 1 U.S. Government Plaintiff 3 Federal Question (U.S. Citizen of This State 1 L **4** <u></u> 4 Government Not a Party) of Business in this State Citizen of Another State 2 2 Incorporated and Principal Place 5 5 2 U.S. Government Defendant 4 Diversity (Indicate Citizenship of Business in Another State of Parties in Item III) Citizen or Subject of a 3 3 Foreign Nation □ 6 □ 6 Foreign Country IV. ORIGIN (Place an X in one box only.) X 1 Original 2 Removed from 3 Remanded from ☐ 4 Reinstated or ☐ 5 Transferred from another district 6 Multi-7 Appeal to District Proceeding State Court Appellate Court Reopened (specify): District Judge from Litigation Magistrate Judge REQUESTED IN COMPLAINT: JURY DEMAND: X Yes No (Check 'Yes' only if demanded in complaint.) CLASS ACTION under F.R.C.P. 23: Yes X No X MONEY DEMANDED IN COMPLAINT: \$ Over 600 Million CAUSE OF ACTION (Cite the U.S. Civil Statute under which you are filing and write a brief statement of cause. Do not cite jurisdictional statutes unless diversity.) Negligence of banking officer defendant NATURE OF SUIT (Place an X in one box only.) Charles (Charles Charles 400 State Reapportionment 110 Insurance 710 Fair Labor 3410 Antitrust 120 Marine 310 Airplane 510 Motions to Standards Act X 430 Banks and Banking 30 Miller Act 315 Airplane Product 370 Other Fraud Vacate Sentence Labor/Mgmt. 140 Negotiable Instrument Liability 371 Truth in Lending Habeas Corpus Relations Rates/etc. 150 Recovery of ☐ 320 Assault, Libel & 730 Labor/Memt. 380 Other Personal 530 General 460 Deportation Reporting & Slander Overpayment & Property Damage 535 Death Penalty 470 Racketeer Influenced Disclosure Act Enforcement of J 385 Property Damage 540 Mandamus/ and Corrupt Judgment Liability 740 Railway Labor Act Product Liability Other Organizations 340 Marine 151 Medicare Act 550 Civil Rights 1874 N FOR OPPICE WA 790 Other Labor J480 Consumer Credit 345 Marine Product 152 Recovery of Defaulted 555 Prison Condition Litigation Liability 422 Appeal 28 USC 490 Cable/Sat TV Student Loan (Excl. 791 Empl. Ret. Inc. 350 Motor Vehicle 158 810 Selective Service Veterans) 355 Motor Vehicle 423 Withdrawal 28 Security Act 153 Recovery of J850 Securities/Commodities/ USC 157 **Product Liability** Biory (Broken) 610 Agriculture Exchange Overpayment of 360 Other Personal Veteran's Benefits 620 Other Food & 820 Copyrights 375 Customer Challenge 12 441 Voting Injury Drug 160 Stockholders' Suits USC 3410 830 Patent ☐ 362 Personal Injury-442 Employment 625 Drug Related 840 Trademark 390 Other Statutory Actions 190 Other Contract Med Malpractice 443 Housing/Acco-Seizure of 891 Agricultural Act 195 Contract Product 365 Personal Injurymmodations Property 21 USC 861 HIA (1395ff) 892 Economic Stabilization Liability Product Liability 444 Welfare 881 862 Black Lung (923) 196 Franchise Act 368 Asbestos Personal 445 American with 630 Liquor Laws 863 DIWC/DIWW 393 Environmental Matters aria kalakan mer Injury Product Liability Disabilities -640 R.R. & Truck (405(g)) 210 Land Condemnation Employment 650 Airline Regs 864 SSID Title XVI 895 Freedom of Info. Act 220 Foreclosure 660 Occupational 865 RSI (405(g)) 900 Appeal of Fee Determi-230 Rent Lease & Ejectment Disabilities -462 Naturalization Safety/Health Birth west of the nation Under Equal 240 Torts to Land Other Application 690 Other 870 Taxes (U.S. Access to Justice 245 Tort Product Liability 440 Other Civil Habeas Corpus-Plaintiff or ☐950 Constitutionality of 290 All Other Real Property Alien Detainee Rights Defendant) State Statutes 465 Other Immigration 371 IRS - Third Party Actions

OR OFFICE USE ONLY: Case Number:

AFTER COMPLETING THE FRONT SIDE OF FORM CV-71, COMPLETE THE INFORMATION REQUESTED BELOW.

26 USC 7609

Case 2:11-cv**untsed-states districtiocoure**nt Central district of each order Page ID #:48 civil cover sheet

VIII(a). IDENTICAL CA	SES: Has this acti	on been previously filed in this court and dismissed, remanded or closed? X No Yes
If yes, list case number(s):	TO 11	
If yes, list case number(s):	ES: Have any case:	s been previously filed in this court that are related to the present case? X No Yes
Civil cases are deemed rela	ted if a previously	filed case and the present case:
(Check all boxes that apply)		se from the same or closely related transactions, happenings, or events; or
		l for determination of the same or substantially related or similar questions of law and fact; or
		other reasons would entail substantial duplication of labor if heard by different judges; or
		olve the same patent, trademark or copyright, and one of the factors identified above in a, b or c also is present.
IX. VENUE: (When compl	eting the following	information, use an additional sheet if necessary.)
(a) List the County in this I	District: California	County outside of this District Outside the county of the county outside of this District Outside of the District Outside of the County outside of this District Outside of the County outside of the District Outside
X Check here if the gov	remment its agenci	County outside of this District; State if other than California; or Foreign Country, in which EACH named plaintiff resides.
County in this District:*	ommont, its agenci-	es or employees is a named plaintiff. If this box is checked, go to item (b).
County in this District:*		California County outside of this District; State, if other than California; or Foreign Countr
(h) Linds C		
Check here if the gov	ustrict; California C	ounty outside of this District; State if other than California; or Foreign Country, in which EACH named defendant resides.
	errinent, its agencie	es or employees is a named defendant. If this box is checked, go to item (c).
County in this District:*	·	California County outside of this District; State, if other than California; or Foreign Country
Los Angeles		
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Notes In land cond.	istrict; California C	ounty outside of this District; State if other than California; or Foreign Country, in which EACH claim arose.
	mation cases, use	the location of the tract of land involved.
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LOS ANGELES		
* Los Angeles, Orange, San] Note: In land condemnation of	Bernardino, Rivers	side, Ventura, San Barbara, or San Juis Obispo Counties
Note: In land condemnation ca	ises, use the location	of the tract of led involved
X. SIGNATURE OF ATTOR	NEY (OR PRO PEF	2): Alflui f' W nu Date July 6, 2011
		STEPHEN P. WIMAN
Netter to Constant		
Or other papers as required l	: The CV-71 (JS-4	4) Civil Cover Sheet and the information contained herein neither replace nor supplement the filing and service of pleadings
		pose of statistics, venue and initiating the civil docket sheet. (For more detailed instructions, see separate instructions sheet.)
Cey to Statistical codes relating	to Social Security	Cases:
Nature of Suit Code	Abbreviation	Substantive Statement of Cause of Action
861	HIA	All claims for health insurance benefits (Medicare) under Title 18, Part A, of the Social Security Act, as amended.
		Also, include claims by hospitals, skilled nursing facilities, etc., for certification as providers of services under the
		program. (42 U.S.C. 1935FF(b))
862	BL	All Claims for "Rlack Lung" benefits under Title 4. Book D. of the E. L. 10. 1267.
		All claims for "Black Lung" benefits under Title 4, Part B, of the Federal Coal Mine Health and Safety Act of 1969. (30 U.S.C. 923)
863	DIWC	A111. (1.11.
803	DIWC	All claims filed by insured workers for disability insurance benefits under Title 2 of the Social Security Act, as
		amended; plus all claims filed for child's insurance benefits based on disability. (42 U.S.C. 405(g))
863	DIWW	All claims filed for widows or widows in which
		All claims filed for widows or widowers insurance benefits based on disability under Title 2 of the Social Security Act, as amended. (42 U.S.C. 405(g))
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864	SSID	All claims for supplemental security income payments based upon disability filed under Title 16 of the Social Security
	:	Act, as amended.
865	RSI	All claims for retirement (old age) and aumitions have for the state of the state o
	•	All claims for retirement (old age) and survivors benefits under Title 2 of the Social Security Act, as amended. (42 U.S.C. (g))

V-71 (05/08)